

# CUSTOM HOMES SPOTLIGHT

## Mannington Homes takes pride in referrals

If people are happy with something, be it a new movie, a restaurant, or even a vacation resort, they'll recommend it to their friends.

The home building industry is no different. Given that a home is such an important purchase, a home buyer certainly won't recommend a building company to their friends if they aren't extremely happy with their new home. That's why the referral rate at Mannington Custom Homes speaks volumes for its quality and service.

"Most of our work comes from referrals. I'd say it's about 90 per cent," says

Trevor Markevich, president of Mannington Homes. "Pretty well all of our clients are very satisfied with the personal attention we give to the project."

That personal attention comes in the form of a familiar face throughout the building process. While many larger building companies have site foremen, supervisors, sales representatives or other staff, Mannington's clients deal with either Markevich or his wife Kathy from the day they walk into the office with an idea to the day they're handed the keys.

"I'm almost too busy sometimes,"

laughs Markevich.

Other familiar faces at Mannington include the tradespeople, most of whom have worked with the company for over a decade and whom Markevich calls "some of the most talented tradespeople in the city."

"I use all the same tradespeople on every home, whether it's a small, inexpensive bungalow or a million-dollar home," he says. "From the designers right down to the cleaners who clean the home right before you move in, they're all excellent, top-quality people who have helped build Mannington's

name."

Homeowners who are energy-conscious (and who isn't these days?) should note that Mannington is a certified R-2000 builder, and nearly every home the company builds is an R-2000-rated home. In fact, Mannington has been named the Manitoba Hydro-Power Smart R-2000 Builder of the Year for 2004.

The company currently has a show home at 47 Clanranald Place in East St. Paul that is available for viewing by appointment. The 4,600-square-foot bungalow features a finished lower

level, and is worth about \$600,000.

"The whole home from start to finish has been built with state-of-the-art components," says Markevich.

Some examples of the special components include a custom-built stainless steel staircase and railing, custom-designed cabinets, and a furniture-quality finish on every piece of wood trim, right down to the baseboards.

To make an appointment to view the home, or for more information about Mannington Homes, phone 661-2166 or visit [www.manningtonhomes.com](http://www.manningtonhomes.com).

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